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THE CUMBERLAND NURSERIES

E. B. DRAKE, PROP.

WINCHESTER, TENN.

Feb. 4, 1926

Dear Friend:--

We have had the most difficult winter in which to handle trees, the work of digging and shipping has been practically shut off since the middle of December except for the last week when we got in six full days on the outside.

There seems to be in different parts of the country a good active demand for trees. We are daily writing up a nice lot of business, and I hope we shall be able to develop our customary car for

Delaware, Maryland, New Jersey, West Virginia

to break bulk at some central distributing point. In the fall our car broke bulk at Moorestown, N.J., the preponderance of the weight being within that state. Our prices are as follows;

	5-7ft	4-6ft	4-5ft	3-4ft	per 1000
Apple 2yr	\$350.00	\$250.00	\$200.00		" "
Apple 1yr			\$200.00	\$150.00	" "
		4-6ft	3½-5ft	3-4ft	" "
Peach		\$250.00	\$175.00	\$150.00	" "
Pear, plum, apricot		250.00		150.00	" "
Cherry			350.00	250.00	

All of our stock thus far has passed the winter out of doors in the open fields in prime condition, although we have had some zero weather. I have not found anything on the nursery that seems to have suffered damage from the cold spell we had immediately after Christmas, it was about the worst weather that we have had in several years.

I am sorry to say I feel that we are in for an early spring and we want to make our plans as far in advance as possible toward the development of spring business and get it all mapped out and on the way. The development of a car for your district of course depends upon your co-operation, we have had this in full measure in the past and have reason to believe that we will have a continuance of same this season, therefore we look forward with special interest to your favors.

Yours very truly



